

ANNUAL REPORT 2021



Bal Swan
CHILDREN'S CENTER
Where Every Child Belongs

Bal Swan Children's Center
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EXECUTIVE DIRECTOR DEBBIE KUNZ

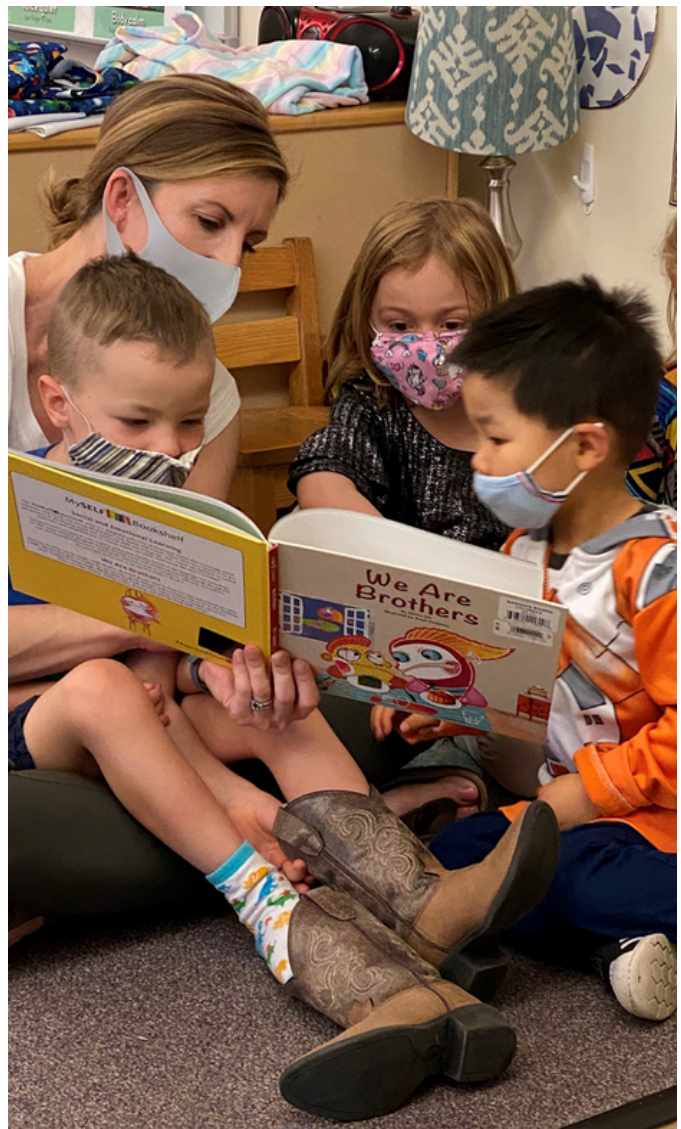


What an interesting fiscal year!

From July 1, 2020 - July 2021, our world was dealing with a full-blown pandemic. Bal Swan was operational that entire time, albeit with lower numbers and strict safety protocols. Despite mask wearing and social distancing, our students still demonstrated gains in their social-emotional and academic learning.

They learned to read eyes and body language rather than relying on other complex facial expressions.

They learned how to be friends, how to share empathy and how to believe in themselves as valuable members of community. Please enjoy this recap of our fiscal year and thank you for your belief in the power of high quality early childhood education.



Financial Summary FY 2021

Bal Swan Children's Center

Part I		Summary		
Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>The School provides early childhood intervention services</u>		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	11
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	13
	5	Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5	61
	6	Total number of volunteers (estimate if necessary)	6	50
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.
Revenue			Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)	665,953.	743,924.
	9	Program service revenue (Part VIII, line 2g)	1,150,168.	868,833.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	11,044.	6,152.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	86,580.	210,284.
	12	Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,913,745.	1,829,193.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		
	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,498,530.	1,178,220.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶	116,930.	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	453,391.	395,422.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,951,921.	1,573,642.	
19	Revenue less expenses. Subtract line 18 from line 12	-38,176.	255,551.	
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	2,723,150.	2,868,402.
	21	Total liabilities (Part X, line 26)	653,018.	542,719.
22	Net assets or fund balances. Subtract line 21 from line 20	2,070,132.	2,325,683.	

Operating an early childhood center during a pandemic has certainly been an interesting experience! While the halls of the school continued to be filled with laughter, friendship and learning, there was also a pervasive feeling of fear and anxiety. From one day to the next, we did not know which classroom would be quarantined and who would be in isolation due to a positive COVID-19 test. There was a certain level of exhaustion that came from holding so many feelings.

Thanks to our generous community, public support donations increased dramatically. Our community knows the value of a Bal Swan experience and they demonstrated that belief through their generosity. The Paycheck Protection Program support from the federal government also helped and was turned into grant funds in the 2021 fiscal year. Additionally, many state and local foundations helped by supplying personal protective equipment. The Bal Swan workforce stayed stable and provided the stability and love their students need and deserve.

Financial Statement

FY 2021

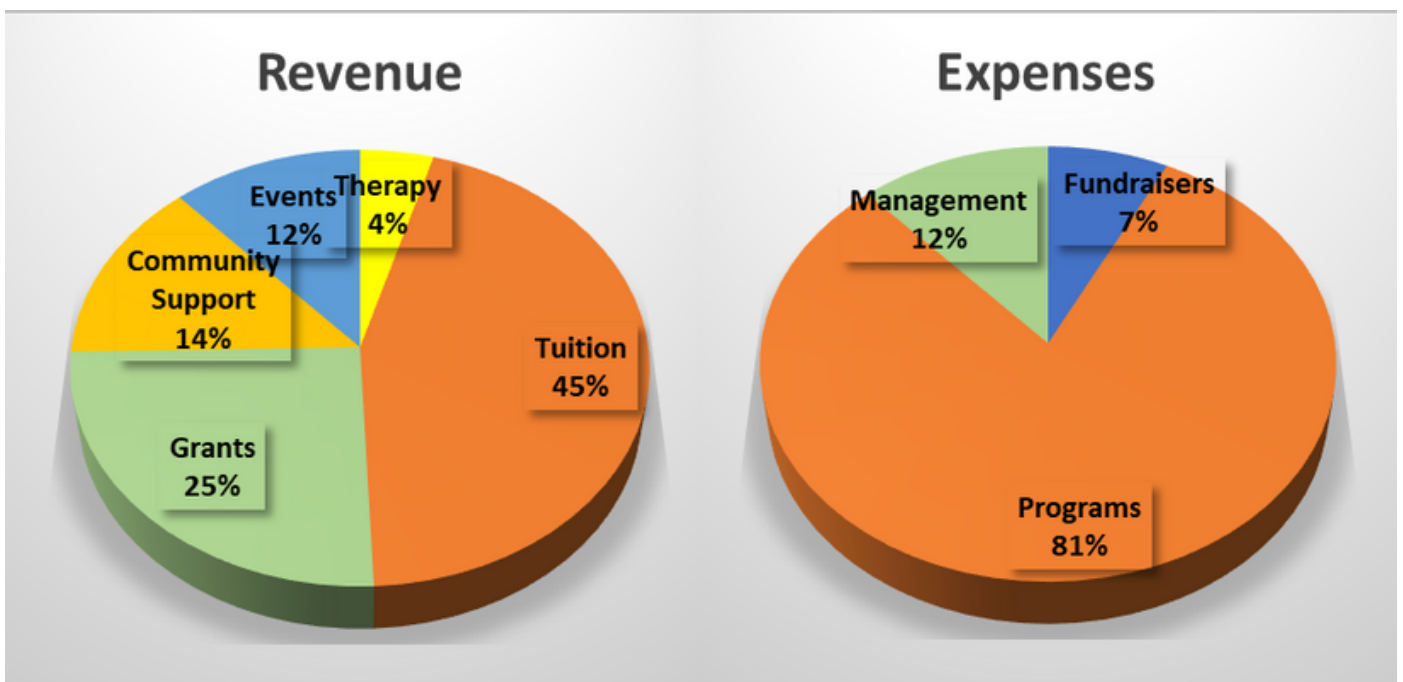


CHART REVENUE/EXPENSES FROM-JULY 2020 TO JUNE 2021

The above graph illustrates how Bal Swan survived fiscally through the pandemic. Whereas tuition in prior years contributed to 60-65% of overall revenues, FY2021 tuition revenue decreased to 45% of overall revenues. Increased grant funds from years past are from the conversion of the paycheck protection program loan being converted to a grant.

One commitment Bal Swan made during this cycle was to providing an educational home for as many children with disabilities as possible. We increased the number of children with disabilities to remain true to our model of inclusion and to provide a safe place for children to learn and grow during the pandemic. It was gratifying to see the growth in these young children at a time when so many children were isolated. Therapy support for all children ensured that children did not incur any pandemic setbacks in their development. Many of the therapy support came at no cost to parents.

Average yearly shortfall per child not receiving therapies: \$3,500

Average yearly shortfall per child receiving therapies: \$6,200

Board of Directors FY 2021

Jennifer Korb
President

Kristen Smetzer
Vice President

Kristin Young
Treasurer

Emily Scott
Secretary

MEMBERS AT LARGE

Daniel Abote

Angela Graziano

Andrew Joo

Jennie Harrison

Greg Weaver

Vanessa Lacayo

Ben Vagher

Kurt Wederquist



Donors & Sponsors:

FY 2021

\$10,000 & Higher (In-kind & Cash Donations)

Temple Hoyne Buell Foundation
Broomfield Health and Human Services
J. J. Huddart Trust
Fred L. Spallone Family Fund
The Anschutz Foundation
Varra Companies, Inc.
Virginia W. Hill Foundation
Adams County Foundation
Nancy Greer
Stephen & Paula Reynolds
Dottie Gillespie
Richard and Dorothy Niles
Hunter Douglas Window Fashions, Inc.
Anonymous



\$5000 - \$9,999

Sill-TerHar Motors
Anschutz Family Foundation
Radian Guaranty Inc
Restoration Specialists, Inc.
Benevity Community Impact Fund
The Broomfield Community Foundation
Ward Electric Company, Inc
Mabel Y. Hughes Charitable Trust
Richard M Schulze Family Foundation
Peter & Rachel Varra
Andrew & Emily Joo
Donna Alengi & Tom Clark
Donald & Sallie Bolich
Kathryn & Jeffrey Berg
Our Broomfield Magazine
Anonymous



“Great things are done by a series of small things brought together.”

Vincent Van Gogh

Donors & Sponsors:

FY 2021

\$1000 - \$4,999 (In-kind & Cash Donations)

The Sam S. Bloom Foundation
Guys Who Give
The Allen Company
Great Western Bank
ABCO Contracting
Townsend Retirement
Broomfield Rotary Charitable Foundation
Enterprise Holdings
Charities Aid Foundation of America
King Soopers Reloadable Cards
Ward Electric Company, Inc
Broomfield High School National Honor Society
Broomfield Early Childhood Council
Lil' Friends, LLC
ARC Thrift Store
Phoenix Sample LLC
Mile High United Way
Salesforce.com
DirSec
Automated Business Products

Agexa
Kojs Real Estate
Sunflower Bank
Broomfield Soccer Club
Davidson Family Foundation
FirstBank Holding Company
Renaissance Charitable Foundation
Ciereszko/Wengrovius Giving Fund
Team Select Home Care
Kristin & Daren Young
Ben & Katherine Vagher
Chelsea Reynolds
Becky & Ray Torres
Dianne & Daniel Tully
Barbara Gibb
Taylor Reynolds
Holly & Nate Little
Judy and Andy Lake
Sara Rivenburgh & Thomas Halloran
Jake & Alyssa Pearson
Dina & Eddie Storz
Pamela & John Subry
Jennifer & Gary Korb
Natalie & Jonathon Tuccio
Kurt & Terri Wederquist
John & Beth Bosio

Joan & Al Pallone
Brandy & Billy Ness
Cindy & Paul Orzech
Jordan & Andy Batta
Brooke & Ben Bacon
Daniel & Leslie O'Brien
Michelle & Derek Sandoval
Brian Windsor
Doug & Beth Barr
Megan & Thomas Kranz
Timothy Hadley
Debbie & Paul Kunz
Christine Rogers
Chris & Dawn Stubbs
Larry Bean
Andrew & Emily Bosio
Tracy & Kori Gonzales
Christine & Frank Jachetta
Janice Jones
Laura Koch
Karen & Mark Landmeier
Janice Moore
Ella & Trevor Nazzaro
Bill & Sandy Ray
Nicholas Steinbaugh
Engbrock Fund
Carly Thurman
Anonymous

\$500 - \$999 : 56 donors
\$100 - \$499 : 375 donors
\$0 - \$99 : 281 donors

“Small acts, when multiplied by millions of people, can change the world.”

Howard Zinn



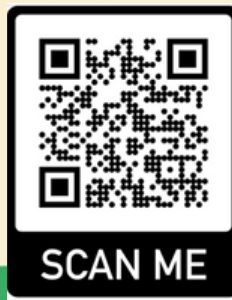
Events @ BalSwan

Save the Date! **Golf Fore! Kids**

Thursday, June 2nd | 6:00pm- 9:00pm

Topgolf Thornton

Registration Details to Follow



Golf Fore! Kids@ Top Golf

Join us at the beautiful Top Golf Thornton facility for an evening of golfing, friendship and fun....all to benefit the children at Bal Swan Children's Center.

Please visit our webpage for more information

www.balswan.org/golf-fore-kids

Tiny Tot Town - FREE EVENT

Come Stroll the streets of this tot-sized town where children can play their way to the doctor, the bank, the grocery store, the yoga studio, and much more!
SAVE THE DATE

Tiny Tot Town, Broomfield

April 9th, 2022 * 5:00 to 7:30 PM

Broomfield High School Gymnasium

Current and Upcoming Family Events —

Bal Swan Children's Center



Year 2021 @ BalSwan

Resilience in Learning

Children are the most amazing example of resilience! Despite masks and more socially distanced play at school, children demonstrated their desire to be a part of a community, to have friends, to learn together and to prioritize human relationships. Teachers and therapists taught reading body and facial cues without seeing a person's mouth, and children continued to develop their emotional vocabulary and empathy. They cued in on voice tone, on eye movement and on body language and their development was not compromised. Bal Swan students also received the therapy support they needed to achieve their developmental milestones.



Importance of Community

Bal Swan has been a community entity since its inception, and the pandemic humbly reminded us what a cherished non-profit we are in the community. When funds from tuition decreased, the community dug into their pocketbooks to help Bal Swan sustain its operation and continue providing child-focused, holistic services to our community. We are grateful for a community that prioritizes children and families, particularly those who need extra supports to become full members of a community.



Our First Ever Virtual Ball

Bal Swan relies every year on the generosity of community at the annual Bal Swan Ball to subsidize its programmatic losses. Maintaining a commitment to Bal Swan's core values of individualized education, inclusion, interdisciplinary teaming and LOVE, while also trying to pay staff a somewhat livable wage, is impossible in the early childhood sector. Thanks to our committed sponsors, families and donors, people showed up to the virtual Ball and we were able to raise the money we needed to uphold our core values. THANK YOU!!!!

Looking Ahead

Dreaming About Bal Swan's Future

During the 2021 fiscal year, Bal Swan's Board hired Adolfson & Peterson Construction to create a Master Plan for a potential new building. The impetus for this decision was a Board vote the previous year to invest in three areas for Bal Swan's future:

- expansion of therapy services
- expansion of programming
- modernization of the building

After exploring many options, Bal Swan decided to stay on its existing property and see if expansion could occur on the current footprint without any additional land acquisition. The Master Plan designed by Hord, Coplan & Macht (HCM) is below. We are still collecting community input on whether expansion to the younger or older areas (or both) will benefit our community the most. Please complete the survey to share your feedback with us. Bal Swan Children's Center was born out of an unmet need in the community, and we continue to strive to fulfill our mission of "creating an inclusive world by imparting lifelong skills of acceptance and respect."

SURVEY

Bal Swan Master Plan
January 21st 2022



Bal Swan Children's Center

Where Every Child Belongs



This quote sums up my life well, "Sometimes life is about risking everything for a dream that no one can see but you." Our journey that led us to Bal Swan started off as a mama loving babies in the foster care system, that are medically complex, and have disabilities. That journey led to saying a forever yes to adoption. Then the search began for the dream of finding the best life possible for my son. Searching for a school we could call family and felt like we belonged. A school just like Bal Swan. A place that accepted and included us and made us not feel like a burden. A place where my son began to trust and love the amazing staff and where he has begun to show tremendous growth; a staff that celebrates the small success and works on the daily challenges; finding creative solutions to support my son so he can be as successful as possible. Bal Swan seems to be a place that brings together unique families that value inclusion and diversity. The social emotional foundation taught at Bal Swan will help my son with the skills he needs to start down the path of becoming the person I want him to be. We are beyond blessed Bal Swan is part of our journey and will be part of our story for years to come.

-Bal Swan Parent

